

ILTCI FINANCIALS -- 7/1/2009 to 6/30/2010

<u>Revenue</u>	10th Annual	
	Year 2010	
	<u>Budget</u>	<u>Actual</u>
Corporate Sponsor/Exhibitor Fees	\$310,000.00	\$247,410.00
Individual Registrations	\$85,000.00	\$218,964.44
Interest Earnings	\$8,000.00	\$3,217.13
SOA Fees	\$7,000.00	\$0.00
Total Revenue	\$410,000.00	\$469,591.57
<u>Expenses</u>	<u>Budget</u>	<u>Actual</u>
Speaker & Committee Costs	\$20,000.00	\$11,710.31
Staff Costs (Temps)	\$3,300.00	\$2,338.88
Hotel	\$200,000.00	\$201,880.04
Lenos Technology Website	\$9,000.00	\$8,500.00
Aerohost Data Capture Technology	\$0.00	\$26,935.00
Conference Material Printing/Shipping	\$9,000.00	\$0.00
Badgeholder Expense	\$4,000.00	\$798.82
LifeCare Website Maintenance	\$1,500.00	\$1,557.41
Freeman Decorating Company	\$6,000.00	\$6,352.83
Audio Visual	\$25,000.00	\$39,931.04
Fleetwood (DVD Taping Expense)	\$18,000.00	\$14,641.00
Evaluation Forms Expense/Printing	\$7,000.00	\$5,995.00
Meeting Masters, Inc. Expense	\$45,000.00	\$42,873.02
Section Dues to LTCI Section	\$23,000.00	\$14,112.57
Speaker & Attendee Gifts	\$13,000.00	\$11,514.96
Conference Calling	\$800.00	\$1,224.82
Bank/Credit Card Fees	\$14,000.00	\$6,206.03
Research Projects		
Miscellaneous	\$11,400.00	\$26,143.10
Total Expense	\$410,000.00	\$422,714.83
Net Profit	\$0.00	\$46,876.74