

ILTCI 2017 Attendee List

Kathy Abbott
Director, New Business and Operations
Mutual of Omaha

Loida Abraham
Sr VP, LTC Pricing
Genworth Financial

Dennis Adams
PCA
MedAmerica

Louis Adams
LTC Specialist
The Plus Group Texas

Wayne Adams
Senior Vice President, Individual Health
RGA

Hina Ahmad
Actuarial, Manager
Prudential Financial

Joshua Akbar
General Counsel, LTC
Genworth

Christine Albrittain
Business Leader
CareScout

Susan Aldrich
LTC Underwriting Manager
Northwestern Mutual LTC

Mary Alexander
Vice President of Strategic Partnerships
and Healthcare Integration
Home Instead Senior Care

Brian Alford
Sr Director
Transamerica

Gretchen Alkema
VP of Policy and Communications
The SCAN Foundation

David Allen
AVP & Actuary
National Guardian Life

Joline Allen
Director, Underwriting & Audit
RGA

Laura Allen
insurance sales
Cammarano Insurance Services

Susan Allen
insurance sales
the capital legacy

Mark Allyn
Vice President, LTC Operations
MedAmerica

Jodi Anatole
President
Endeavour Consulting

Dan Anderson
Actuary
Transamerica Long Term Care

Duane Anderson
Executive
Fuzion

Kimberly Anderson
Manager - Life Product Research and
Consulting
Securian Financial Group / Minnesota
Life

Lenny Anderson
President/Owner
Golden Care USA

Michael Anderson
Senior Internal Wholesaler
American Independent Marketing

Ralph Andrews
Senior VP, LTC Claims
Genworth Financial

Chuck Angiolillo
Sr. National Accounts Director
Claims Bureau USA

Edward Armentrout
Analyst
Actuarial Research Corporation

Gene Arsenault
Director of Business Development
LTC Global

Pamela Asbury
VP LTC Inforce Product Management
Genworth

Reid Ashinoff
Partner
Dentons US LLP

Susan Aumiller
Partner
Secured Retirement Strategies Group,
LLC

ILTCI 2017 Attendee List

Sheryl Babcock
CVP and Actuary
New York Life

Ross Bagshaw
President
Long Term Care Everything

Mike Baker
LTC Manager
Ritter Insurance Marketing

Nancy Baker
Vice President, Claims
Southern Farm Bureau Life Insurance

Sarah Baker
Sarah Baker
GE North America Life & Health

Aaron Ball
VP, Long Term Care Business Leader
New York Life Insurance

Vanesa Barbera
AVP & Actuary
Genworth

Carol Barbour
President/CEO
Friends Life Care Partners

Julie Bard-McConahay
Director Claims
Mutual of Omaha

Mark Baron
General Agent
Baron Long Term Care Planning

Bernie Barrie
Regional Sales Director-Southeast
Region
LifeSecure Insurance Company

Margie Barrie
Long Term Care Solutions Specialist
ACSIA Partners

Lori Barron
Product Director
Nationwide

Richard Barry
Vice President
Employers Reassurance Corp.

Christopher Bartley
Actuarial Assistant
Bankers Life

Brett Barton
Managing Director
Sense Corp

Sukhjit Bassi
Chief Operating Officer LTC Global, Inc
LTC Global, Inc

Daniel Batista
Claim Manager
Continental Insurance, Inc.

Jennifer Batra
Business Consultant
Fuzion

Michael Batsell
Agent
ICB Long Term Care Planning

Laura Bazer
Vice President - Senior Credit Officer
Moody's Investors Service

Mark Beagle
Claim Program Leader
Genworth

Paul Bednarczyk
Director, Thrivent Insurance Agency
Thrivent Financial

Jaclyn Beerens
Consultant
Sense Corp

Mary Ann Beliveau
AVP, Product & Market Development
Unum

P.J. Beltramini
AVP- US Experience
John Hancock

Robin Bennis
Compliance Manager
Genworth

David Benz
LTC Managing Actuary
Employers Reassurance Corporation

Winona Berdine
Vice President, Business Development
RGA

James Berger
Senior Actuary
GE/ERAC

ILTCI 2017 Attendee List

Ladelia Berger
Section Specialist
Society of Actuaries

Michael Bergerson
Principal and Consulting Actuary
Milliman, Inc.

Michael Berman
Consulting Actuary
Merlinos & Associates

Leonard Berns
National Sales & Marketing Director
AoCP

Ryan Berry
Director, Product Marketing
One America

Andrew Besendorf
Actuarial Director
Humana Inc.

Gina Besz
Assistant Vice President, Claims and
Process Engineering
Penn Treaty Network America

Meghan Bethuram
Claims Consultant
OneAmerica

Michelle Birch
National Account Manager
Philips Lifeline

Stephanie Birden
Senior Manager, Long Term Care
Underwriting
Transamerica

Rodgers Birt
Associate Actuary
Prudential Financial

Ryan Bivins
Divisional Sales Manager
Pacific Life

Amanda Blackburn
LTC Sales Director
Mutual of Omaha

Robert Blancato
President
Matz, Blancato & Associates, Inc

Christina Blanco
CMO of LTC
New York Life

Maura Blaul
Director
PwC

Vincent Bodnar
Chief Actuary
LTCG

Jamie Boehlke
Client Relationship Manager
Secured Retirement Strategies Group,
LLC

Wendy Boglioli
Speaker
Wlb,Inc

Tom Bogue
Senior Associate
PwC

Crystal Bolender
IT
Bol

Roxanne Bournazian
VP of Operations
Long Term Solutions

Dianne Bowdish
Executive Assistant
LifeCare Assurance Company

Pat Boyd
Vice President, Marketing
Right at Home

Joseph Bozzo
Account Executive
Darwill

Dan Brandt
Executive Director & Actuary
RGA Reinsurance Company

Sam Braxton
Manager of National Accounts
AMADA Senior Care

Steve Breault
Controller
LTC Partners

Chuck Breen
Regional Sales Vice President
Genworth

Eric Bremberg
Director of Operations
John Hancock

ILTCI 2017 Attendee List

Joseph Brennan
Life/Health Actuary
INS Consultants, Inc.

Jean-Frederic Breton
Director - Product Specialist
Moody's Analytics

Rachel Brewster
Manager
PwC

Shawn Britt
Director, LTC Initiatives, Advanced Sales
Nationwide

Mary Broesch
SVP
Willis Re Inc.

Steven Brogan
Associate
Drinker Biddle & Reath LLP

Kathy Brooks
Account Relations Manager
Broadtower Insurance Solutions

Colleen Broomhead
Regulatory Operations Director
CNA Insurance

Cathy Brown
Actuary
GGY a Moody's Analytics Company

Rob Brown
LTC Risk Leader
MassMutual Financial Group

Louis Brownstone
Chairman
California Long Term Care Insurance
Services

Jane Brue
Director Compliance
LTCG

Greg Brumbeloe
Director, Insurance Education
Kaplan

Michelle Bryer
AVP, LTC Benefits
UNUM GROUP

Jessica Bublitz
Account Manager
Milliman, Inc.

Phillip Buchan
Staff Actuary
Transamerica

Maria Buehler
Acting Chief Marketing Officer
Friends Life Care Partners

Doug Burkle
Corp Vice President, LTC & Linked
Benefit Product Manager
New York Life

Keith Burns
VP & Actuary
Prudential

Lawence Burstein
VP Operations, Disability
Dane Street

Cheryl Bush
Sr. VP LTC Operations
MedAmerica Insurance Company

Brittani Button
LTCI Specialist
Art Jetter & Company

Steve Cain
National Sales Leader
LTCI Partners

Dennis Campanale
Trustee/CFO
NPFBA

Jimmy Campbell
Agency Principal
Louisiana Premier Insurance Services

Jennifer Caplin
Director
Pricewaterhouse Coopers

Arthur Card
National Sales Director
Amramp

Laura Carlson
Director of Claims Operations
Thrivent Financial

Patrick Carmody
Business Associate
Asset Protection Unit, Inc

Diane Carpenter
Director, Care Solutions Underwriting
One America

ILTCI 2017 Attendee List

Paul Carter
CMO
Paperless Solutions Group (PSG)

Reinaldo Carvajal
Director, SIU
genworth financial

Carol Carville
Chief Underwriter
Mutual of Omaha

Lance Cary
Senior Actuary
Transamerica Life Insurance Comapny

Brian Casey
Director, Government Affairs
Thrivent Financial

Tim Cassidy
Senior Managing Consultant
Lincoln Financial Group

Daniel Cathcart
Reinsurance & Acquistions
Advantage Capital Holdings

Amy Chambers
Underwriting Manager
Genworth

Don Charsky
Director
TriPlus Services

Vikas Chaudhary
Manager
Capgemini

Tracy Chen
CVP
New York Life

Joseph Chirillo
CFO/Trustee
NPFBA/ National Peace Officers and Fire
Fighters Benefit Association

Heidi Choate
Marketing Communications Specialist
LTC Partners

Shar Choi
Director
PwC

Linda Chow
Senior Manager
EY

Dennis Christiansen
Partner
Secured Retirement Strategies Group,
LLC

Richard Christman
Regional Sales Director
Transamerica

James Christou
Principal
KPMG

Seon Chun
Actuarial Director
CNA Insurance

Michael Clarke
CEO
Archangel Investigations & Protection,
Inc.

Christopher Coady
Christopher Coady
United Security Assurance

Denise Cochran
Manager LTC Claims
One America

Benjamin Cohen
President and Consulting Actuary
Wakely Actuarial

Marc Cohen
Senior Advisor
UMass Boston and LifePlans, Inc.

Rob Cohen
LTC Planning Specialist
Long Term Care Associates

Paul Colasanto
Director & Actuary
Prudential

Courtney Colby
Sr. Counsel
Thrivent Financial

Scott College
Actuarial Analyst
Physicians Mutual Insurance Company

Catherine Z Collins
AVP & Assistant General Counsel
John Hancock

Loren Colman
Assistant Commissioner
Minnesota Department of Human
Services

ILTCI 2017 Attendee List

Tracy Comba
Financial Analyst
Physicians Mutual Insurance Company

William Comfort
Broker
Comfort Long Term Care

Jeff Condit
SVP, Finance-Closed Block Operations
Unum

Christie Conway
Director, Long-Term Care Claim
Operation
Bankers Life

Damien Conway
Director of Partnership Life U.S.
Just

Evan Cooper
Director Connected Health
GreatCall, Inc.

Kyle Cooper
Account Executive
Mutual of Omaha

Bob Corn
Director Regulatory Relations
Mutual of Omaha

Susan Coronel
Executive Director
AHIP

Chris Coudret
Vice President and Chief Distribution
Officer, Care Solutions
OneAmerica

David Coughlin
SVP, Executive Director of Brokerage
Sales
Transamerica

Brian Cox
Director of Client Services
TBG West

Steve Cox
VP, Product Development
OneAmerica

Diane Cronin
AVP & Actuary
John Hancock

Will Crosby
Producer
Certified Senior Solutions

Karen Crowe
Senior Manager
CareScout

Timothy Cullity
Marketing Communications Manager
LTC Partners

Peter Da Silva
Corporate Vice President and Actuary
New York Life

Mark Daley
Managing Principal
Daley & Associates, LLC

Andrew Dalton
Principal & Consulting Actuary
Milliman, Inc.

Marylou Daly
Claim Specialist
Employers Reassurance Corporation

Walt Danheiser
Sales Rep
Prudential

Robert Darnell
Senior Life Actuary
Ca DOI

Ginger Darrough
Executive
Fuzion

Kevin Darter
Operations Leader, US A&H
Employers Reassurance Corporation

Jim Davis
VP, Insurance
Synodex

Juliet Davis
Corporate Vice President
New York Life

Greg Dean
Special Advisor, Curriculum
Development
AHIP

Victoria "Kori" Dee
Owner/Partner
Jacoby & Dee Insurance, LLC

Brent DeGroot
LTC Sales Director
Mutual of Omaha

ILTCI 2017 Attendee List

Mary DeGurski
Director
John Hancock

Mary Ann DeKing
Principal/Owner LTC Specialist
Plan and Care, Inc.

Hazel Delane
Compliance Consultant
Milliman, Inc.

Panagiota "Peggy" Delfinopoulos
Director, Compliance
The Prudential Insurance Company of
America

Giedre Delgado
Actuarial Analyst
Ernst & Young LLP

Constance DeLorimier
Program Analysis Officer
US Office of Personnel Management

Jim Delvecchio
CEO
Asset Protection Unit, Inc.

William Dempsey
Claims Consultant
ERAC

Wesley DeNering
Actuary
John Hancock

Sivakumar Desai
AVP, Business Analysis Actuary
UNUM

Roger Desjardins
Sr VP and COO
Continental Insurance, Inc.

Mark DeStefano
Associate Actuary
RGA

Todd DeStefano
Director
PwC

Noelle Destrampe
Actuary
Allianz Life

John Detwiler
Director
MIB

Noel DeVries
Marketing Manager
Mutual of Omaha

Pete Diffley
SVP Insurance Services
LifeCare Assurance Company

Mary Elizabeth Dinc
Associate Actuary
RGA

Mark Dinsmore
CMO LTC Global, Inc
LTC Global, Inc

Betty Doll
Broker/Trainer
Doll & Assoc. Long Term Care Insurance
Services

Irwin Don
Executive Vice President
Employers Reassurance Corporation

Ralph Donato
Sr. Consulting Actuary
LTCG

Kathy Donneson
Division Chief, Benefit Programs Policy &
Planning
CalPERS

Kevin Doran
Account Executive
Milliman

Michael Dorsey
Operations Delivery Manager
Bankers Life

Erica Drake
Marketing Specialist
MasterCare America

Jeff Drake
Vice President, Senior Product Advisor
OneAmerica

Stephanie Duchene
Partner
Dentons US LLP

Jim DuEst
CIO
TriPlus Services

Candy Dupree
Regional Sales Manager
EMSI

ILTCI 2017 Attendee List

Diane Dussault
LTC & Medicare Consultant
ACSIA Partners

Bill Dyess
Bill Dyess
Dyess Insurance Services, Inc.

Nancy Dykeman
Insurance Professional and National
Educator
LTC Planning Consultants, LLC

Dave Dysart
Clinical Case Manager
New York Life

Robert Eaton
Consulting Actuary
Milliman, Inc.

Donna Eddy
Senior LTC Reinsurance Claim Specialist
Employers Reassurance Corporation

Tracey Edgar
Vice President, National Accounts-
Brokerage
OneAmerica

Rick Eldridge
President
ICB

Megan Ellis
Vice President of Sales
LTC Solutions, Inc.

Matthew Epps
Actuarial Analyst
Milliman

Lisa Eufrazio
Senior Associate, Product Management
New York Life

Sara Evans
Assistant Product Manager
Mutual of Omaha

Michael Chad Eyrich
LTC Team Lead
Ash Brokerage

Linda Fabian
Director of National Accounts
LifeSecure Insurance Company

Patrick Feldhake
Senior Claims Manager
CUNA Mutual Group

Thomas Felgate
Claims Leader
Employers Reassurance Corp.

Jeffrey Feliciano
VP, Model Risk Management
Genworth

Leslie Fenton
Managing Director
PwC Corporate Finance LLC

Jeff Ferrand
Legal
Fuzion

David Fihrer
Actuary
GGY

Carron Findley
LTC Division Head
California Public Safety Administrators

Barry Fisher
Vice-President
Broadtower Insurance Solutions, Inc.

Nicole Fisher
Senior Associate, Actuarial Insurance &
Risk
KPMG, LLP

Clay Fleishel
Regional Director, National Accounts
BridgeStreet Consulting Group, a
division of Wells Fargo Insurance

Jerome Floerke
Senior Underwriting Specialist
Thrivent Financial

Matthew Floyd
Principal
California Public Safety Administrators

Megan Foell
VP; Risk Management
Prudential

Alice Fontaine
Regulatory Actuary
Fontaine Consulting, LLC

Angela Forsell
VP Clinical Services
LTCG

Leslie Forte
Accounts Manager
Laser App Software

ILTCI 2017 Attendee List

Paul Forte
CEO
LTC Partners

Peggy Fortson
President
Long Term Choices, Inc.

Chad Fotheringham
Chief Operating Officer
AMADA Senior Care

Ellen Fox
Senior Contract Analyst
OneAmerica

Barbara J Franklin
Owner
Franklin & Associates, Inc.

James Franklin
consultant
JJF

Rob Frederick
COO
LTCG

Neal Freedman
Director
S&P Global

Douglas French
Managing Principal
Ernst & Young

Teresa Frevert
LTC Reinsurance Claim Specialist
ERAC

Carl Friedrich
Principal and Consulting Actuary
Milliman

Jeff Froehlich
Assistant Vice President
Wilton Re

Angela Frozena
Long Term Care Operations Relationship
Mgr
Thrivent Financial

Diane Fulton
President
Meeting Masters, Inc.

Jared Fults
Actuary
Transamerica

Joe Furlong
Director, Claims
RGA

Eva Gaber
Consulting Actuary
United Health Actuarial Services, Inc.

Matthew Gajewski
Business Consultant
Humana

Anne Gallagher
Care Coordinator
Long Term Care Partners.

Rochelle Gamoke
Account Manager
Kaplan

John Ganter
EVP
Global Bankers Insurance Group

Fred Garsson
Attorney
Saul Ewing LLP

Althea Garvey
VP, Chief Claims Officer
LifeCare Assurance Company

Nicole Gaspar
Actuary
Milliman

Matthew Gates
Consulting Actuary
United Health Actuarial Services

Trisa-Lee Gaynor
Associate Actuary
Prudential Financial

Barbara Gayton
Director of Marketing
Amramp

Olga Genina
Actuary
Milliman

Ora Gerstner
Assistant Director Long Term Care
Northwestern Mutual

John Gherardini
john gherardini
LTCR

ILTCI 2017 Attendee List

Jack Gibson
Managing Director
Willis Towers Watson

Chris Giese
Principal and Consulting Actuary
Milliman, Inc.

Michael Gilbert
President
AssuriCare LLC

Steven Ginsburg
Principal
Mercer

James Glickman
President & CEO
LifeCare Assurance Company

Marc Glickman
VP of Business Development
LifeCare Assurance Company

Robert Glowaski
Consultant
LTCG

Carroll Golden
Carroll Stuart Golden
C. Golden Consulting

Peter Goldstein
CEO
LTCG

Jorge Gomez
SVP, Legal and Compliance
LifeCare Assurance Company

Jed Gonzalez
AVP, IT-Product Implementation &
Quality Assurance
LifeCare Assurance Company

Sharon Goodman
Consulting Actuary
Wakely Actuarial

Harley Gordon
lawyer
IE Advisors

Kimberly Gordon
Product Consultant
Lincoln Financial Group

Missy Gordon
Principal and Consulting Actuary
Milliman, Inc.

Denise Gott
CEO
ACSIA Partners

Jan Graeber
Chief Actuary
Texas Department of Insurance

Harlan Graiser
Sr. Risk Management Consultant
SignatureFD LLC

Jessica Grann
Director of Corporate communications
National Guardian Life Insurance
Company

Barbara Grassie
Director - Solutions
Capgemini

Michele Grassley Clarke
Vice President of Membership &
Association Services
NAIFA

Allen Gregorie
Director, Underwriting
Mutual of Omaha

Lucy Grosz
Owner/Agent
Alta Vista Benefits, LLC

Noreen Guanci
CEO
Long Term Solutions

Lori Gubash
National Sales Director
Newman Long Term Care - Thrivent
Financial

Michael Gugig
VP, State Government Relations &
Associate General Counsel
Transamerica

Gary Guiser
President
LifePlans

Jack Gulick
AVP, MoneyGuard Product
Development
Lincoln Financial Group

Annie Gunnlaugsson
Associate Actuary
Milliman

Anju Gupta-Lavey
Director - Actuary
Ameriprise Financial Inc.

ILTCI 2017 Attendee List

Sam Gutterman
consulting actuary
Sam Gutterman

Joe Guyotte
VP Strategic Accounts
Genworth

Mike Haas
Senior Associate Actuary
OneAmerica Financial Partners

Ron Hagelman
President
Broadtower Insurance Solutions

Andrew Haider
Senior Managing Actuary
Bankers Life

Timothy Hale
Manager
KPMG, LLP

Kendall Hall
Sr. IT Architecture Design Manager
Genworth

Janine Halldorson
VP, Actuarial
Prudential

Jeremy Hamilton
Actuary
Milliman

Mike Hamilton
Vice President
Lincoln Financial Group

Anthony Hammond
Market VP
Humana

Robert Hanes
Director
KPMG

George Hansen
Director-Actuarial Analysis & Capital
Modeling
A.M. Best Company

Michael Harper
Consultant
Haskell Harper, LLC

Brian Harrington
Senior Vice President, Head of
Distribution
GENWORTH

Grace Harrington
Grace W Harrington
LTCPG

Cindy Harris
Sr. Director of Sales
LifeSecure Insurance Company

Rashanda Harris
Manager, Long Term Care and Premium
Waiver Claims
Lincoln Financial Group

Loretta Hartzell
Agent
Hartzell & Associates, Inc

Peggy Hauser
Managing Director
PricewaterhouseCoopers

Kari Hawkinson
Regional Sales Consultant
AGIS Network

Ronald Hayden
Vice President, Business Development
InsPro Technologies

Katherine Hayes
Director
Bipartisan Policy Center

Jack He
sr. actuarial associate
Prudential

Qipin He
Senior Associate
PwC

Kathleen Healy
Program Analysis Officer
Office of Personnel Management

Kevin Healy
Corporate VP & Actuary
New York Life

Chelsea Heaven
Analytics
Fuzion

John Hebig
Associate Actuary
Milliman

Tom Hebrank
President
Advanced Planning Solutions, Inc

ILTCI 2017 Attendee List

Wayne Heidenreich
Medical Director
Northwestern Mutual

Jeremy Heinnickel
Attorney
Saul Ewing LLP

Clark Heitkamp
Consulting Actuary
United Health Actuarial Services, Inc.

Michael Helewa
Partner
KPMG LLP

Karen Helland
LTC Benefits Project Consultant
Northwestern Long Term Care

Dawn Helwig
Consulting Actuary & Principal
Milliman, Inc.

Arlene Hendricks
Senior Underwriting Director
Lincoln Financial Group

John Hennessey
General Manager
AIM

Brian Henry
Lead Consultant
PAS-SG

Caroline Henson
Long Term Care Planning Specialist
ACSIA Partners

Damon Herbert
Vice President
Asset Protection Unit, Inc.

Dominic Hernandez
Senior Associate - Business Analyst
New York Life Insurance Co.

Gail Hertzog
LTC Operations Leader
GE Employers Reassurance

Clark Himmelberger
Senior Actuary
LifeSecure Insurance Company

John Hite
President
Thrivent Insurance Agency, Inc.

Megan Hix
Strategic Partnerships Engagement
Manager
Home Insteadinc.com

Christina Hobbs
Senior Underwriter - Long Term Care
Transamerica

Nigel Hoelting
Marketing Manager
Mutual of Omaha

Lakelyn Hogan
Strategic Partnerships Representative
Home Instead Senior Care

Ryan Hogan
Agent
LifeSecure Insurance Company

Stephen Holland
Chief Medical Officer
LTCG

Eric Holtzman
Executive Vice President
LTCR

Angela Hoteling-Rodriguez
Vice President Compliance & Regulatory
Affairs
MedAmerica

Robert Hrischenko
Sr. Dir-Sales Manager (Chief Marketing
Officer)
GGY a Moody's Analytics Company

Kaloyan Hristov
Deputy Manager
Capgemini

Chad Hudson
Sr. Director, IT
Genworth

Mike Huff
Director, Portfolio Management & Asset
Allocation
TIAA

Angie Hughes
LTC Marketing Director
Producers XL

Gary Hulet
Actuary
United Security Assurance Company of
PA

James Humphrey
AVP & Senior Associate Actuary
OneAmerica

ILTCI 2017 Attendee List

David Hung
Vice President Financial and Experience
Reporting
LifeCare Assurance Company

Dana Hunt
Director
PwC

Rob Hunter
Sr. Field Education Developer
LTC Partners

Steven Hurley
Vice President of Sales & Account
Management
AssuriCare LLC

Anne Ingoldsby
COO
TriPlus Services, Inc.

Loretta Jacobs
Senior Vice President
Bankers Life

Laura "Meg" Jacoby
Owner/Partner
Jacoby & Dee Insurance, LLC

Frederic Jacques
AVP, Inforce management north
America (life)
Munich Re

Aashish Jain
Principal
Capgemini

Edward Jarrett
Director GAAP Consulting & Software
Actuarial Resources Corporation

Tafa Jefferson
Chief Executive Officer
AMADA Senior Care

Charles Jenkins
Claims Manager
CNA

Art Jetter
Marketing
Art Jetter & Company

Eric Johnson Johnson
Chief Actuary/Director - Life & Health
Actuarial
Florida Office of Insurance Regulation

Jennifer Johnson
Clinical Director
CareScout

Johnell Johnson
Industry Member Services Specialist
ACORD

Kevin Johnson
President
New York LTC Brokers

Sandee Johnson
Administrator
National Guardian Life Insurance
Company

Tim Johnson
Senior Actuary
EY

Tom Johnson
APU Business Associate
Asset Protection Unit, Inc.

Bill Jones
President
National Alliance of Insurance Agencies,
Inc.

Sandra Jones
Associate
Drinker Biddle & Reath, LLP

Tina Jones
Supervisor
OneAmerica

Warren Jones
Director
PricewaterhouseCoopers

George Joy
Partner
Optimity Advisors

Patrick Juarez
Vice President Specialty Insurance
Markets
National Guardian Life

Betsy Kadanoff
Director-Experience Analysis
John Hancock

Lanie Kaiser
VP, Risk, Process, Planning & Controls
Prudential

Kevin Kang

Kay Kapets
Business Systems Analyst
Thrivent Financial

ILTCI 2017 Attendee List

James Karnow
Consulting Actuary
Wakely Actuarial

Michael Kaster
EVP
Willis Re Inc.

Laurel Kastrup
Managing Director
KPMG

Steve Kellar
Vice President, Strategy and Corporate
Performance
LifeSecure Insurance Company

Brian Kelly
Actuary
RGA

Laurie Kelsey
Sr. Clinical Review Nurse
Mutual of Omaha

Tim Kempen
Consulting Actuary
Milliman

Susan Kennedy
Actuary
MassMutual

Matt Keppler
Chief Actuary
Genworth

James Kerley
Chief Membership Officer, LIMRA and
LOMA
LIMRA

David Kerr
Vice President and Chief Actuary, Long
Term Care
Prudential Insurance Company of
America

Alan Kidd
Associate
Drinker Biddle & Reath LLP

John Kiley
Lead Analyst - Data & Analytics
CNA Insurance

David Kincaid
Executive
Fuzion

Tom King
Regional vice President
MIB

Valerie King
Counsel
CNA

Connie Kingsbury
Executive Director
Confident Living

Patrick Kinney
Managing Actuary - LTC Pricing
MedAmerica

Darlis Kirchhofer
LTC Specialist
Darlis A Kirchhofer Inc

Gregory Kiss
Law Clerk
Drinker Biddle & Reath LLP

Matt Klaus
Senior Manager
Deloitte Consulting LLP

Dave Klever
Manager
Ernst & Young LLP

Amy Kline
Partner
Saul Ewing LLP

Andrew Klos
Sr. Client Audit Specialist
RGA

Timothy Kneeland
President Transamerica Long Term Care
Transamerica

Tim Knight
AVP, Media Services
LifeCare Assurance Company

David Knipe
Director
PwC

LaNita Knoke
Healthcare Strategist
Home Instead Senior Care

Kyungseok Ko
Experienced Associate
PWC

Beth Kolanski
Sr. Account
LTCG

ILTCI 2017 Attendee List

Paul Kollmer-Dorsey
General Counsel and Director of
Professionalism
American Academy of Actuaries

Erik Komendant
Consultant
Komendant Strategies

Laura Konitzer
Paralegal
Thrivent Financial

Isabelle Kountz
Associate
Drinker Biddle & Reath

Doris Kraemer
Chief Operating Officer
AssuriCare LLC

Debra Krall
Senior Director - NF Actuary
Nationwide

Jennifer Kramer
VP, Operations
Ingenios Health

Daniel Krane
Partner
Drinker Biddle & Reath

Jim Kremer
Senior Manager
Ernst & Young

Carol Kuebrich
Long Term Care Insurance Specialist
The LTC Specialist

Anup Kumar
Executive Vice President DSP
Capgemini

Richard Kupetsky
Senior VP
Capitas LTC (MOO Slot)

Allison Kusel
Director, Claims
Genworth

Stephen La Pierre
President & Director of Review
LTCI Independent Eligibility Review
Specialists LLC

Mary Ann Lacey-Gray
President
Underwriters Marketing Services Inc.

John Lancaster
President
Guaranty Income Life Ins. Co.

David Lane
Regional Vice President
Nationwide

Julie Langlois
Marketing Manager
LifeCare Assurance Company

Isaac Larbi
Associate Actuary
Prudential

Gerald Larkin
VP Annuity National Sales Manager
Genworth Financial

Henrik Larsen
Mary DePalma-Nadler
Advanced Resources Marketing

Sandra Latham
Senior Vice President
LTCI Partners

Tony Laudato
VP
Hannover Re

Keith Leader
Director Operations
Long Term Care Partners

Mark Lehman
Actuary
Physicians Mutual Insurance Company

Sally Leimbach
Senior Consultant Long Term Care
Insurance
TriBridge Partners LLC

Marcia Leingang
Senior LTC Marketing Consultant
TNBC

John Lemoine
AVP & Special Counsel
Unum

Tara Lenza
Ongoing Care Management
Life Plans

Honey Leveen
Owner
Your LTCi Specialist LLC

ILTCI 2017 Attendee List

Abraham Levenspil
Sr. Actuarial Associate
Prudential

Don Levin
Managing General Agent
PNW insurance Services

Jeff Levin
Vice President, Long Term Care
Insurance Sales
Genworth

Donald Levin Jr
Associate General Agent
PNW Insurance Services

Mark Levy
BGA
CPG,LLC/Broadtower

David Linn
Health Policy Analyst
American Academy of Actuaries

Denise Lint
Director
Prudential

Matt Lisovitch
Director Sales
Philips Lifeline

Denise Liston
Vice President
LifePlans

Kent Little
Marketing Manager
New York Life

Jianchun Liu
Associate Actuary
GE

Holly Livingston
Director, Product Development
Transamerica Long Term Care

Micki Lockard
Claim Consultant
CNA Insurance

Scott Lockwood
Agent
Lockwood LTC

Jim Lodermeier
Vice President-Actuary
Northwestern Mutual

Shannen Logue
Sr Product Strategist
Genworth

Joe Long
Assistant Actuary
Milliman

Roger Loomis
Principal
Actuarial Resources Corporation of
Kansas

Alyssa Lorch
Associate Actuary
Milliman

Paul Lorentz
Executive
Fuzion

Michael Lorenzo
Executive Vice President
Vista L&C

Beth Lovaas
Assistant VP
Continental Insurance, Inc.

Maria Lubick
Corporate Communications Specialist
National Guardian Life Insurance
Company

Peter Paul Lucas
Chief Executive Officer
TriPlus Services, Inc.

James Lust
Vice President
CNA

Leo Luther
VP, Corporate Sales Executive
IMS Paramedical Company

Cheryl Lutz
Long-Term Care Relationship Manager
CUNA Mutual Group

Mike Lynch
Executive
Golden Care USA

Debbie Maas
Marketing
Fuzion

Saira Makhani
Actuarial Consultant
CNA Insurance

ILTCI 2017 Attendee List

Kyle Malone
Actuarial Data-Systems Programmer
Physicians Mutual

Tracy Maples
Consulting Actuary
Merlinos & Associates

Paul Marquez
Investigative Specialist
Diligence International Group

Rachel Marsiglio
Actuarial Analyst
Milliman

Bret Martin
Sales Desk Manager
Pacific Life

DAVID S MARTIN
Special Consultant
Long Term Care Partners, LLC

Dennis Martin
Vice President, Senior Business &
Product Development Officer
OneAmerica

Kimberly Martin
Supervisor, Business Integrity Unit
Bankers Life

Bob Maryanski
VP | LIFE & HEALTH SALES
CoventBridge Group

Denise Mason
Affinity Relations & Health Fair
Representative
LTC Partners

Tony Massenelli
Director Life Insurance Sales
Nationwide

Amanda Matthiesen
Executive Director
AHIP

Erick Mattson
Trustee
NPFBA / Redding Fire

Michael Mazur
President and CEO
Continental LTC, Inc.

Lisa McAree
Vice President of Business Development
Long Term Solutions

Matt McCann
President
McCann Insurance Services, Inc.

Jeff McCauley
President/COO
Paperless Solutions Group

Richard McCoach
CIO
Nassau RE

Beth McCoy
Head of Business Capability
Development
Capgemini

Christine McCullugh
President
LTC Solutions, Inc.

Therese Mcdermott
AVP Claims
Physicians Mutual Insurance Company

Andy McDonnell
Account Executive
Capricity

John McGarry
President & CEO
Insight Decision Solutions

Fred McGarvey
Vice President, Government Affairs
Prudential

Mark McKeithen
Associate Director Operations
Capgemini

Conan McPherron
National Sales Manager
Pacific Life

Gretchen McRae
Director and Actuary
Transamerica Long Term Care

Norma Medina
Senior Long Term Care Planning
Specialist
ACSIA Partners

Andrea Meger
Director of Finance, Operations & HR
Newman Long Term Care

Erin Mekalian
Senior Brand Manager
Genworth

ILTCI 2017 Attendee List

Joan Melanson
Director
Long Term Care Partners, LLC

George Mellendorf
Sales
LTC Solutions

Charles Melton
Vice President and Actuary
Mutual of Omaha

Stan Mensing
National Sales Manager
Genworth

Douglas Meyer
Managing Director
Fitch Ratings

Shawna Meyer
LTC CFO and Chief Actuary
New York Life

Daniel Miekina
Consultant
PwC

Kyle Miller
Associate Actuary
Prudential

Brian Millsap
Vice President, Product Management -
LTC
Bankers Life

Albert Miralles
President, Long Term Care
CNA Insurance

Gail Mitchell
Vice President
CNO Financial

Deb Mitra
SVP, Product Development & Business
Strategy
Genworth Financial

Stephanie Moench
Associate Actuary
Milliman

Todd Moltumyr
VP, Actuarial Services
TriPlus Services, Inc.

Brian Money
Program Manager - Business
Development and Strategic Partnerships
NAIFA

Bruce Moon
Vice President
OneAmerica

Laura Moore
Chief Commercial Officer
TriPlus Services, Inc.

Douglas Morrissey
AVP, Claims Counsel
CNA

Matt Morton
Sr. Consulting Actuary
LTCG

Damon Moses
Vice President for Administration
Center for Long-Term Care Reform

Stephen Moses
President
Center for Long-Term Care Reform

Richard Mourey
Head of Operations
Capgemini

Randy Mousel
Senior Vice President
Mutual of Omaha

Jeff Mueller
Associate Actuary
State Farm

Evan Mullin
Director, Sales & Marketing
InsPro Technologies

John Murdzek
Senior Experience Studies Actuary
Genworth Financial

Gerry Murtagh
Associate Director
EY

Dr. Ken Musselman
Speaker
Fuzion

Hesam Naghshbandi
Sales Development Representative
Captricity

Karen Nalley
Sr. Vice President & CMO
Art Jetter & Company

ILTCI 2017 Attendee List

William Nash
Vice President, National Sales Manager,
MoneyGuard Solutions
Lincoln Financial

Kim Natovitz
Consultant
TriBridgePartners

Kimberly Navins
Actuary
John Hancock

Ray Nelson
SVP Actuarial Services
TriPlus Services, Inc.

Deb Newman
Founder & President
Newman Long Term Care

Richard Newton
CEO
International Solutions

Dan Nitz
Consulting Actuary
Milliman

Kay Nobles
Regional Sales Consultant
AGIS Network

Deb Norman
Strategic Partnerships Manager
Home Instead Senior Care

Susan Oberman Smith
Chief Actuary
Thrivent Financial

Elizabeth O'Brien
Sr. Manager
LTCP

Gina O'Brien
Supervisor
OneAmerica

George O'Connor
CVP, Actuarial Services
New York Life Insurance Company

David O'Leary
President & CEO, USLI
Genworth Financial

John O'Leary
President
O'Leary Marketing Associates LLC

Ciaran O'Loughlin
VP Finance & Analytics
CNA Insurance

Carolyn Olson
Producer
LTCSshop.com

Scott Olson
Producer
LTCSshop.com

Shelly O'Neill
Meeting Planner
Meeting Masters Inc.

Chris Orestis
CEO
Life Care Funding

Rachael O'Toole
Director of Change Management, LTC
John Hancock

Nick Padula
Vice President
Philips Lifeline

Amy Pahl
Principal & Consulting Actuary
Milliman, Inc.

John Palmer
Vice President of Long Term Care
Operations
CNA

Jonathan Panter
AVP, Closed Block Finance
unum

Sue Pape
Lead Consultant, State Filing
Lincoln Financial Group

Roland Paradis
Chief Underwriter, USLI
Genworth Financial

Mike Park
Director, Life Valuation
Lincoln Financial Group

Amber Pate
General Manager
CLTC

Mark Pellicano
VP- Financial Advisor Network
Pacific Life

ILTCI 2017 Attendee List

Rodney Perkins
VP Insurance Regulation
ACLI

Janet Perrie
Director
PricewaterhouseCoopers

Shannon Perschy
Director of Customer Integration, LTC
Operations
John Hancock

Jay Peters
Executive Vice President and Chief
Actuary
LifeCare Assurance Company

Joe Peters
E&O Account Executive
National Association of Professional
Agents

Ron Peters
Chairman & CEO
Employers Reassurance Corporation

Randy Petersen
Actuarial Director II
State Farm

Christopher Petillo
Attorney
Drinker Biddle & Reath LLP

Luann Petrellis
Director
PwC

Kenneth Pfaehler
Attorney
Dentons US LLP

Lisa Phillips
Claims Director
Humana Inc

Bruce Pierce
Director, LTC Benefits
UNUM

Steve Pike
National Sales Director
Mutual of Omaha

Jeremy Pincus
Director, Research & Strategy
Isobar

Deb Pingel
Agent Coordinator
The Krause Agency

Jorge Plascencia
Sr. Account Manager
Laser App Software

Hannah Plasker
Account Coordinator
CareScout

David Plumb
Vice President
John Hancock

Jeanette Pollock
VicePresident
Prudential

Dmitri Ponomarev
Vice President
Wilton Re

Matthew Popoli
Senior Managing Director
Reservoir Capital Group

Eva Portillo
Director of Business Development and
Account Management
Archangel Investigations & Protection,
Inc.

Patricia Power
Director, Implementation Management
TriPlus Services, Inc.

Cassandra Prebis
Quality Management Supervisor
TriPlus Services

Michelle Price
Channel Marketing Director
Nationwide

Raenonna Prince
Lead Analyst
The Prudential Insurance Company of
America

Patricia Prusha
Actuary
ERAC

Emily Puntenney
Senior Associate
KPMG

Tom Pyle
VP & Appointed Actuary
Continental Insurance, Inc.

Kris Quevillon
Manager, Health Claims
Thrivent Financial

ILTCI 2017 Attendee List

Michael Rafalko
Esquire
Drinker Biddele & Reath LLP

Christopher Raham
Principal
Ernst & Young

Jennifer Ramona
Nat'l Director Business Development
Homewatch CareGivers International

B.J. Randolph
Agent
Long Term Care Insurance Source

Zachary Raymond
CareMatters Wholesaler
Nationwide

Sharon Reed
Senior Vice President, Insurance
Operations
Penn Treaty

Patrick Reeder
Director, Government & Industry
Relations
Genworth Financial

Dan Reese
Vice President and Business Unit
General Counsel
Transamerica Long Term Care

Mark Reid
National Sales Director
EMSI

Jesse Resnick
Associate Director, Actuarial Client
Manager
GGY a Moody's Analytics Company

Noah Rice
Chief Compliance Officer
TriPlus Services, Inc.

Kristine Rickard
Gen. Counsel
Fuzion

Dianna Rienstra
CFO
Friends Life Care Partners

Andrew Rietgraf
Human Capital Consultant
Deloitte Consulting

Helena Roberts
Vice President
Lincoln Financial Group

Maudie Roberts
Wellness
Fuzion

Robert Robinson
Chief Rehabilitation Officer
Penn Treaty

Marie Roche
AVP
John Hancock Financial Services

Joe Roderer
Regional CareMatters Wholesaler
Nationwide

Angela Rodriguez
Claims Specialist
Southern Farm Bureau Life Company

Craig Roers
Director of Marketing
Newman Long Term Care

Moet Rokas
Clinical Manager
CareScout`

Brad Rokosh
Director, LTC Margin Analytics
Transamerica

Kathleen Rooney
Vice President, Client Services
AssuriCare LLC

Linda Roth
CFO
LTC Partners (Long Term Care Partners)

David Royer
david Royer
GILICO

Larry Rubin
Principal
PricewaterhouseCoopers LLP

Jackie Sachen
Client Relations
Archangel Investigations and Protection,
Inc.

Tana Sahli
Director, New Business
Genworth

James Salter
James F Salter
Agis Network, Inc.

ILTCI 2017 Attendee List

Philip Sanchez
VP & Actuary
CNA

Steve Sandefer
Trustee - National Peace Officers and
Firefighters Benefit Association
NPFBA

Melissa Sandy
Claim Specialist
Employers Reassurance Corporation

Nathan Sanow
Director of Sales and Marketing
MasterCare America

Meghedie Sarkisian
SIU Lead
LifeCare Assurance Company

Linda Sarli
LTC Specialist
Acsia Partners

Timothy Savery
Partner
PAS-SG

Kara Scarboro
Attorney
Saul Ewing LLP

Joseph Scarpa
Senior Director LTC In-Force Solutions &
Analytics
Genworth

Sherry Schaeffer
Supervisor Claims
Mutual of Omaha

Keith Schardt
Senior Actuary
Northwestern Long Term Care

Mark Schau
Director
LTCI Partners

Daniel Schmedlen
CEO LTC Global Group of Companies
LTC Global, Inc

Al Schmitz
Consulting Actuary
Milliman Inc.

Rilley Schnelker
Actuarial Analyst
Milliman

Steve Schoonveld
Head of Linked Benefit Product Solutions
Lincoln Financial Group

Pamela Schrier
Managing Actuary
LTC Global

Timothy Schulze
Financial Advisor
Nationwide Financial

Karen Schutter
Executive Director
Interstate Insurance Product Regulation
Commission

Debbie Scott
Senior Contract Analyst
OneAmerica

Jonathan Seder
Consultant, Executive Dept.
LTC Partners

Brian Seguin
VP, National Sales Manager
New York Life

Tomasz Serbinowski
Actuary
Utah Insurance Department

Stephen Serfass
Esquire
Drinker Biddle & Reath LLP

Lynda Servies
Senior Operations Manager - Long Term
Care Operations
Capgemini

Angie Seymour
LTC Specialist
Seymour Financial Group

Paul Shager
Vice President
Genworth

Parag Shah
Vice President & Senior Actuary
Pacific Life

Robert Sharp
Manager
PwC

Nick Sheahon
AVP & Actuary
Genworth

ILTCI 2017 Attendee List

Phyllis Shelton
President & CEO
OneAmerica

Sheshi Sheri
Senior IT System Analyst
CareScout

Edward Sherman
Chief Financial Officer
TriPlus Services, Inc.

David Shulman
Owner Schneider & Shulman Associates
Schneider & Shulman Associates

John Sieb
Vice President
Prudential

Petra Sifuentes
Corporate Vice President
New York Life Insurance Company

Anthony Silva
AVP & Actuary
John Hancock

Joseph Silva
Project Manager
Prudential

Nancy Simm
Sales, LTC
HCB - NE

Travis Simpson
VP & Asst COO
Continental Insurance, Inc.

Bal Singh
Corp. Vice President
New York Life Insurance

Jeannie Singleton
Senior Account Manager
Long Term Care Partners, LLC

Mike Skiens
President
MasterCare America, Inc.

Deborah Skiff
Manager LTC Global Agency
LTC Global

Jacquelyn Slaughter
Associate Director LTC
Mutual of Omaha

Paul Smalley
Consulting Actuary
Ernst & Young

James Smith
Director of LTC
Humana

Rachel Smith
Director of Marketing and Training
First Protective

Steven Smith
Actuary
New York Life

Karen Smyth
President
Omnia Professional Services

John Snelson
Vendor Relations Manager
New York Life

Izabela Sobkowicz
Operations Director
CNA Insurance

Erick Soeth
Investigative Specialist
Dilligence International Group

Darcy Soltys
LTC Sales Director
Mutual of Omaha

Xiaoyan Song
Director of Pricing and Product
Development
LifeCare Assurance Company

Julianne Sorice
CFO
LifeCare Assurance Company

Juliet Spector
Consulting Actuary
Milliman

Darrell Spell
Principal
Milliman

Rob Squire
National Sales Director
Dane Street

Marilyn Staff
Director, Care Coordination
LTCP

ILTCI 2017 Attendee List

Bruce Stahl
Vice President & Actuary
RGA

Barry Staldine
Executive
Fuzion

Joan Stear
Director, LTC Claims
CNA Insurance

Stephanie Stearns
Assistant Director - LTC Product
Development
Northwestern Mutual

Kay Stepler
Vice President, Claims
Constitution Life, a Nassau Re Company

Rick Stewart
Director
Crump Insurance

Marc Strumpf
Long Term Care Specialist
Brokerage Services International

Mark Stueven
Vice-President - Key Accounts
Transamerica

Pete Subkoviak
Senior Health Care Campaign
Coordinator
SEIU 775

Dalih Suchet
President of LTC
Whitehall Benefits

Robert Suggs
VP, Operations
Constitution Life Insurance Company

Susie Sughrue
Vice President, Individual Underwriting,
OneAmerica
OneAmerica Financial

Congting Sun
VP and Actuary
Transamerica

Xiaomeng Sun
associate actuary
prudential

Peter Susi
AVP - Pricing
CNA Insurance

Matt Sussman
Sr. Director of Business Development
United Security Assuranced

Peter Sutton
Principal
Sutton Actuarial

Mary Swanson
Vice President & Actuary
Mutual of Omaha

Scott Swidersky
President
Client First Health Solutions

Scott Sykora
Sr. VP
LTCG

Kevin Sypniewski
CEO
AGIS Network, Inc.

Rich Sypniewski
Regional Account Executive
AGIS Network

Pamela Tait
Director & Actuary
Unum

Travis Tangeman
Managing Actuary
Mutual of Omaha

Jennifer Tatum Lee
Attorney
Taylor Dunham and Rodriguez LLP

Shashank Tayal
Associate VP
Capgemini

Jason Taylor
Lead Auditor
Employers Reassurance

Eileen Tell
CEO & President
ET Consulting LLC

Amit Thakkar
Operations Director
CNA Insurance

Claude Thau
President
Thau, Inc.

ILTCI 2017 Attendee List

Jonathan Thomas
LTC / CareMatters Wholesaler
Nationwide

Tom Thompson
AVP, Marketing Services
LifeCare Assurance Company

Troy Thompson
Regional Sales Director
Brokers Clearing House

Kim Tillmann
Senior Staff Actuary
Thrivent Financial

Rebecca Tipton
Director, Actuary
Thrivent Financial for Lutherans

David Torian
Counsel & Health Policy Analyst
NAIC

Christine Travis
Regional V.P. Life Sales
Nationwide Financial

Christi Trimble
Admin
ILTCI

Terry Truesdell
President/CEO
National LTC Network

Gregory Truskowski
Regional Vice President - Group LTC
Genworth

Nolan Tully
Associate
Drinker Biddle & Reath LLP

Anne Tumlinson
Founder
Anne Tumlinson Innovations

Jared Turner
Executive Chairman
AMADA Senior Care

Brian Ulery
Principal Consulting Actuary
LTCG

Tonya Ulery
Director Operations
Transamerica

Caroline Ursillo
Supervisor, Agent Services
LifeCare Assurance Company

Jerry Vahl
Regional Vice-President
AmeriLife

Dennis Vann
National Sales Vice President
National Guardian Life

Erin Vaughn
AVP - Policyholder Services
TriPlus Services, Inc.

David Vega
Senior Vice President
Bankers Life

Dustin Verzal
Jr. Data Scientist
Milliman

Brian Vestergaard
Vice President, Sales and Marketing
LifeSecure Insurance Company

Jennifer Vey
AVP, Claim Management
TriPlus Services, Inc.

Frances Villar
Business Development
Captricity

Karl Volkmar
Principal & Senior Consulting Actuary
United Health Actuarial Services, Inc.

Carey Wagner
Account Manager
LifePlans

Chastity Walker
Manager Claims Consumer Affairs
Transamerica

Adam Walling
Product Performance Director
Mutual of Omaha

John Wane
President
AIM

Valerie Wardas
Corporate Vice President
New York Life

ILTCI 2017 Attendee List

Adam Warner
Manager - Claims Initiatives
New York Life Insurance

Kevin Waterman
VP & Actuary
Massachusetts Mutual Life Insurance
Company

Cassandra Watson
LTC Specialist
Next-Gen LTC Planning

Michelle Weatherbee
Actuary
John Hancock

Aaron Weatherman
Principal
Oliver Wyman

Joshua Weber
CVP & Actuary
New York Life

Paul Weber
Assistant Vice President, Chief
Underwriter
LifeCare Assurance Company

Kristen Weil
Senior Managing Associate
Dentons US LLP

David Weinsier
Partner
Oliver Wyman

David Weizeorick
Actuarial Analyst
Milliman

Erik Wenzel
Sr. Actuarial Consultant
CNA Insurance

Blake Westerfield
VP - Product Management
Bankers Life and Casualty

Joyce Whaley
VP, Actuarial Research & Development,
LTC
Genworth

Lisa White
Lisa A White
Bankers Life

Nicole White
Vendor Manager
ComForCare Home Care

Scott Whitmore
Director of Clinical Services
Milliman

Alisa Widmer
Manager
KPMG

Rhett Wieland
Director, LTC Claims
Capgemini

Stephanie Wierzbicka
Director of Business Development
ComForCare Home Care

Melanie Wilhelm
RN-Clinical Advisor
Humana

John Wilkin
Senior Actuary
Actuarial Research Corporation

Patti Wilkins
Patti Wilkins
ACSIA Partners

Anthony Willy
Senior Associate
New York Life LTC

Kyle Wilson
LTC/CI Product Consultant
Securian Financial Group / Minnesota
Life

Matt Winegar
Sr Staff Actuary
Thrivent Financial

Alan Winkenwerder
Alan D Winkenwerder
United Security Assurance Co. of PA

Steve Wisner
Director
Genworth Financial

Joanne Witham
Director
John Hancock

Susan Wittwer
Partner Relationship Associate
National Guardian Life Insurance Co
(NGL)

Bonnie Wolf
AVP, Actuary
Hannover Re

ILTCI 2017 Attendee List

David Wolf
LTC Sales/ Agency Owner
Wolf & Associates

Robert Wolfe
VP & Assoc. General Counsel
CNA

Craig Wright
Deputy Director of Life and Health
Actuarial
Florida Office of Insurance Regulation

James Wright
Medical Director
Genworth

Yan Wu
Actuary
Lincoln Financial

Joe Wurzburger
Health Staff Fellow
Society of Actuaries

Mark Wutt
VP, Marketing and Sales Support
OneAmerica Financial Partners

Jigang Xia
Associate Actuary
Prudential

Da Xu
Senior Associate
KPMG LLP

Xin Xu
Manager
PWC

Lu Xue
Senior associate
PwC

Canning Yang
Actuarial Associate
PricewaterhouseCoopers

Robert Yee
Director
PricewaterhouseCoopers

Paige Yerry
Account Manager
LifePlans

Mark Yoest
Managing Director
Deloitte Consulting LLP

Michael Young
Senior Consultant for Market and
Product Development
Long Term Care Partners, LLC

Steve Zabel
President, Closed Block Operations
Unum Group

B Lee Zacharias
Principal
The Zacharias Group

Sanja Zehnder
Managing Actuary
Bankers Life and Casualty Company

Qing Zhang
pricing actuary and director
Genworth

Laura Zulick
Attorney
Drinker Biddle & Reath LLP