

# ILTCI Conference 2025 - Breakout Sessions At A Glance

	Monday, March 10			Tuesday, March 11			
	10:45am	2:00pm	3:45pm	9:00am	10:45am	2:00pm	3:45pm
<b>Actuarial &amp; Finance</b>	Predictive Analytics, AI and Data Science - Use Cases and Lessons Learned	Leveling Up! What's Next for LTC Actuaries	Management Considerations for Rate Increase Implementations	LTC Regulatory Potpourri	Creating New Long-Term Care (LTC) Insurance Products: Do We Know How to Succeed	Assumption Philosophy: Balance Between Historical Experience and Future Judgement	Usage of Statutory and GAAP Financials
<b>Advisors, Agents, &amp; Agencies</b>	The LTC Claims Tsunami - the Boomers are Coming	The Heavyweight Champions of LTC Planning Strategies	Rumble in the Breakout Jungle! Short-Term Care v. Long-Term Care Insurance	Effective Blueprints for Agency LTC Sales Success	Why Networking and Marketing Matters	Case Studies in Worksite LTC Insurance	Breaking Barriers: Strategies for Reaching Underserved Communities in LTC Planning
<b>Claims &amp; Underwriting</b>	Medical Director Round Table	Success Stories in LTC Insurance Investigations: Turning Red Flags into Results	Navigating What to do When an Insured is No Longer Eligible	Gonna Fly Now! International Claims: From Policy to Practice	Claim Auto Decisioning: Balancing Efficiency and Accuracy	High Risk, Low Risk or Undecided?	The LTC Application: Take it, Leave it, or Gather More Intel
<b>Legal, Compliance, &amp; Regulatory</b>	Litigation Mitigation	Price is Right	Building a Successful Compliance Program	Innovation in Long Term Care Insurance - A Regulatory Perspective	AI in Fraud: Split Decision or Knockout?	Skill Set - Expert Witness Selection	State-Based Regulations Compare and Contrast
<b>Management &amp; Operations</b>	Securing the Future: Succession Planning and Knowledge Transfer in Insurance	The Knockout Guide to Communicating and Engaging Policyholders	Rising to the Challenge: Reaching Victory with Data	Inclusive Practices as a Business Advantage	The Ultimate Question: Build vs. Partner in the Insurance Industry	AI: The Heavyweight Champion in Insurance	Cybersecurity Showdown: Defending the Insurance Ring
<b>Marketing, Engagement, &amp; Research</b>	How Can Behavioral Economics Change LTCI (For the Better)?	LTC Insurance in a Group Setting - Latest Product Design & Marketing Strategy	Pound for Pound: The Price is Right. Or is it 'The Product is Right'?	Shifting from Reactive to Proactive Client Engagement	Thinking in the Middle: What Weight do we Dedicate to the Underserved Middle-Income Market?	Carrier Perspective: The State of our LTC Industry	The Title Fight: The Good, the Bad, and the Knockout AI Tactics to Boost Marketing, Research, and Engagement
<b>Wellness &amp; Aging in Place Solutions</b>	Wellness in Focus: Key Data Results from LTCi Programs	Using AI to Improve Outcomes for Older Adults: The Academic Perspective	Knockout Facts: Wellness Pilot Learnings & Lessons from Carriers in the Ring	The Age of Reinvention: A Marketing Expert's POV to Improve Coveted Engagement	Managing Chronic Disease with Early Intervention Strategies	Landing the Punch! ROI Measurements and Assumption Considerations	The Main Event: Do Wellness Programs Really Work?

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