

<u>Revenue</u>	<b>14th Annual</b>	
	<b>2013-2014</b>	
	<u>Budget</u>	<u>Actual</u>
Sponsors/Exhibitors/Registrations	\$ 455,000.00	\$ 497,188.50
Interest Earnings	\$ 2,000.00	\$ 360.19
<b>Total Revenue</b>	<b>\$ 457,000.00</b>	<b>\$ 497,548.69</b>
<u>Expenses</u>	<u>Budget</u>	<u>Actual</u>
Speaker & Committee Costs	\$ 13,000.00	\$ 16,492.91
Administrative/Trimble Expenses	\$ 25,000.00	\$ 23,771.08
Hotel	\$ 235,000.00	\$ 250,903.93
Meeting Mobile Technology	\$ 4,500.00	\$ 4,885.00
Website/Data Capture Technology	\$ 10,000.00	\$ 9,594.88
Conference Material Printing/Shipping	\$ 9,000.00	\$ 7,819.26
ILTCl Hosted Event	\$ 5,000.00	\$ 4,300.00
Decorating/Exhibitor Assistance	\$ 5,000.00	\$ 5,657.93
Audio Visual	\$ 42,000.00	\$ 40,753.00
Meeting Masters, Inc. Expense	\$ 55,000.00	\$ 48,991.07
Section Dues to LTCI Section	\$ 17,000.00	\$ 25,230.00
Keynote Speaker	\$ 15,000.00	\$ 27,500.00
Conference Calling	\$ 1,500.00	\$ 1,582.15
Bank/Credit Card Fees	\$ 15,000.00	\$ 14,838.61
CLTC Master Class	\$ -	\$ 8,362.47
Marketing	\$ -	\$ 1,230.50
Attendee Gifts	\$ 1,000.00	\$ 9,595.20
Miscellaneous	\$ 4,000.00	\$ 2,675.00
<b>Total Expense</b>	<b>\$ 457,000.00</b>	<b>\$ 504,182.99</b>
<b>Net Profit</b>	<b>\$ -</b>	<b>\$ (6,634.30)</b>