

You've Got Mail

- **The Technology of Selling in the 21st Century**



ILTCI Mobile App Download Instructions

iPhone

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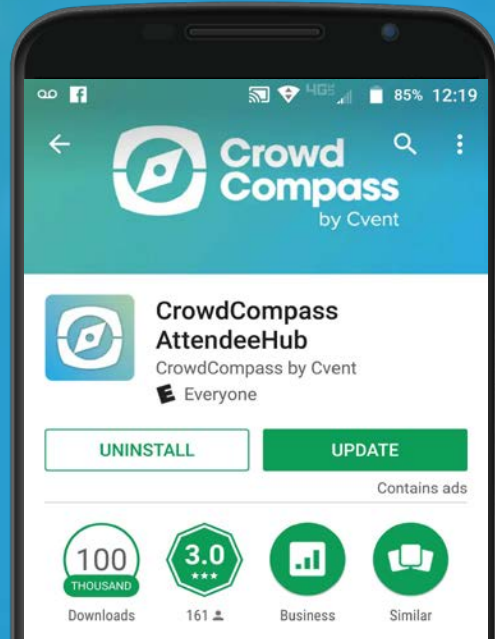
- 1) Type <https://crowd.cc/s/1flyo> in web browser
- 2) Click “Download iPhone/iPad App” to load Apple’s App Store and download the app.

android

- 1) Type <https://crowd.cc/s/1flyo> in web browser
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BlackBerry

- 1) You’ll be using the web version of the app. Open the web browser, click the BlackBerry menu button, select “Go To” and type <https://crowd.cc/s/1flyo>.



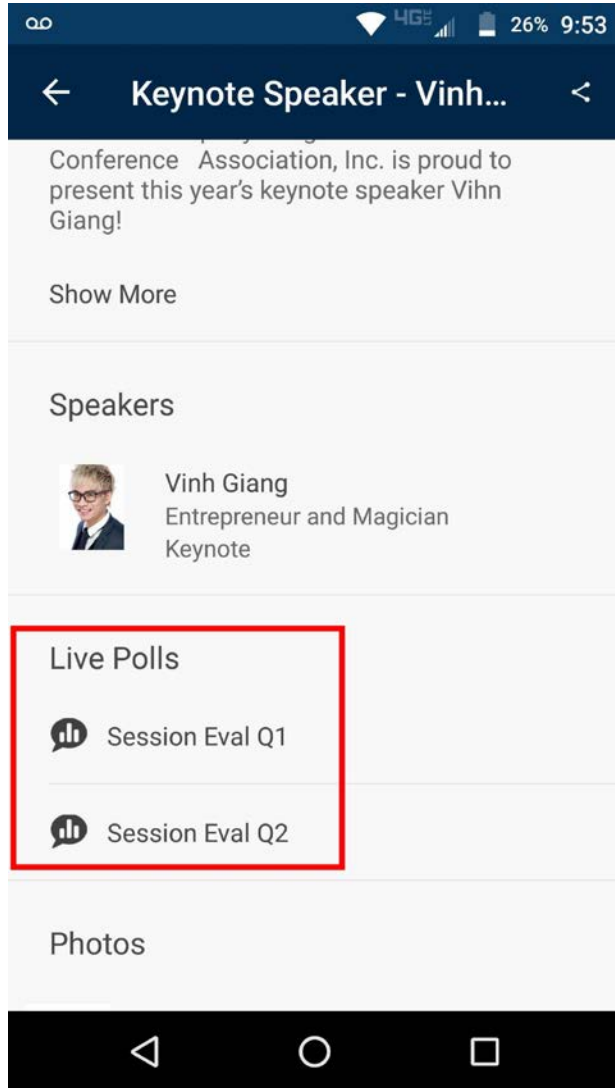
You can also just go to your app store and search ‘AttendeeHub’. Once installed search ‘ILTCI’ and you’ll find our app.

A Special Thank You to this year’s Mobile App Sponsor



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Session Survey Instructions



Once you are in the app go to the schedule and the session you are in.

Scroll to the bottom to find the Live Polling questions.

This year the session survey questions can be found in this section and will take just a couple seconds to complete.



Margie Barrie
ACSIA Partners

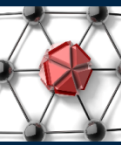


Mark Goldberg
FPS Insurance Agency

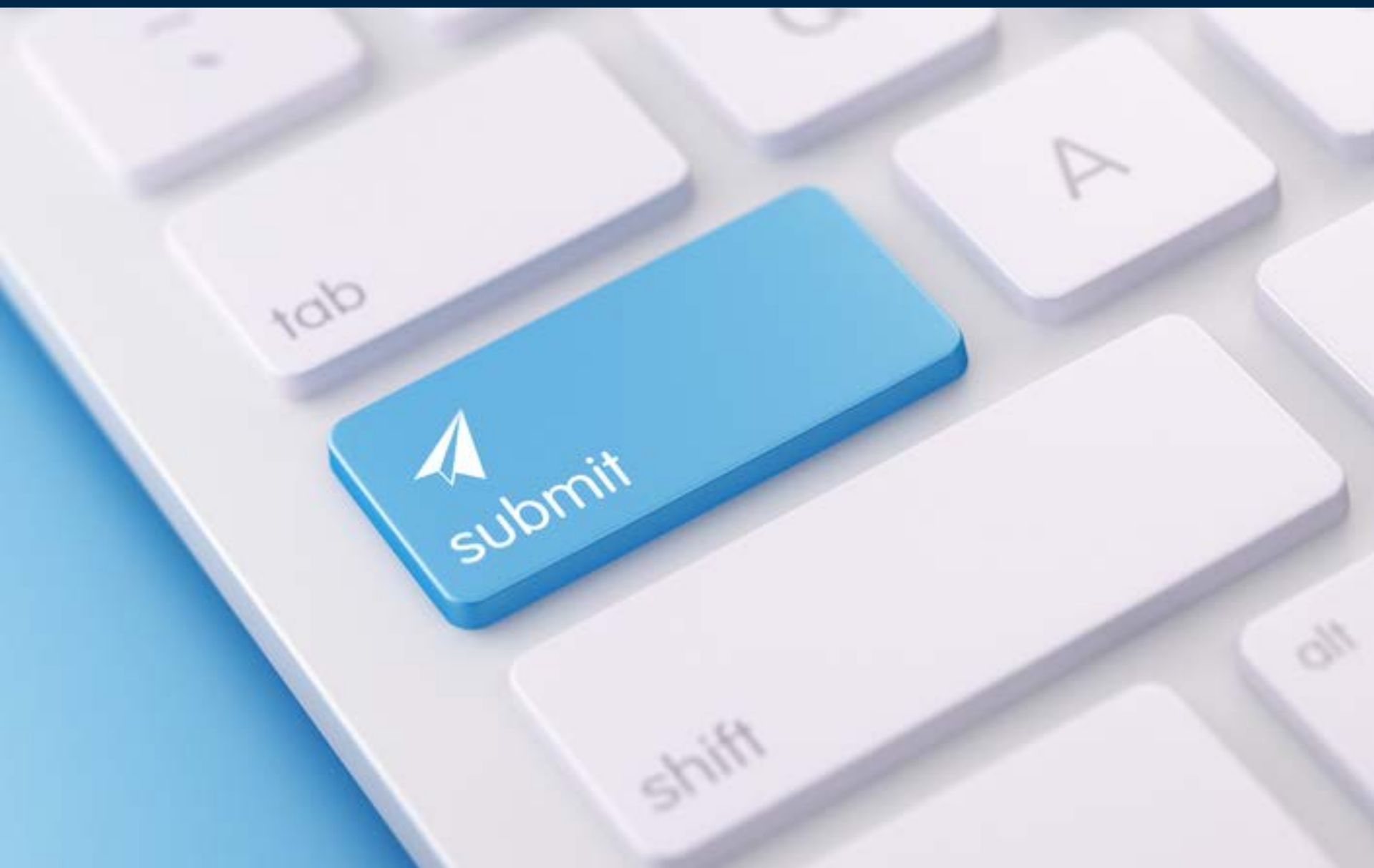


Jeff Levin
PNW Insurance Services

The Virtual Kitchen Table



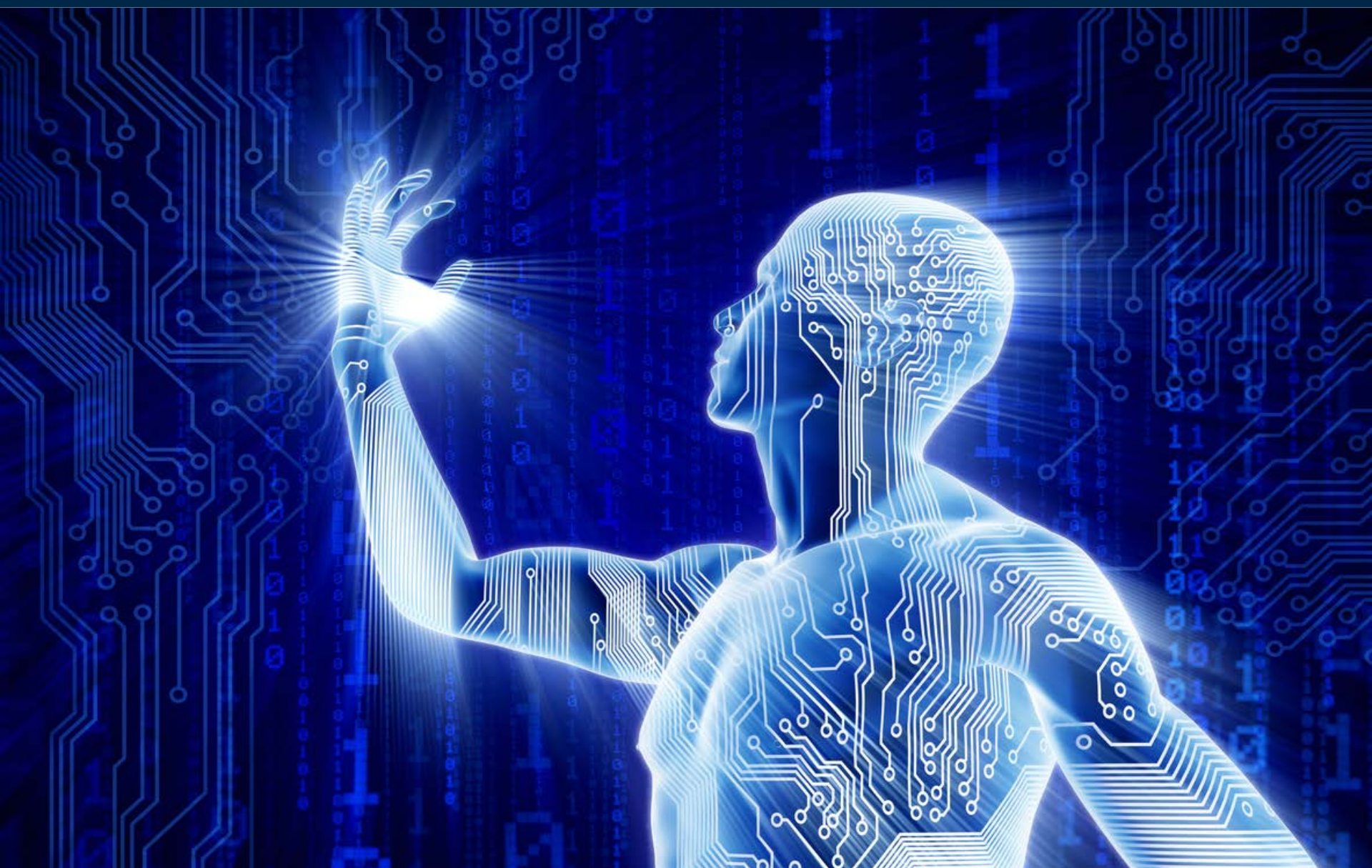
Quotes, Applications & Placement



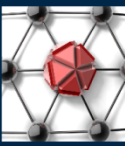
Lead Generation and Appointment Setting



Your Electronic Self



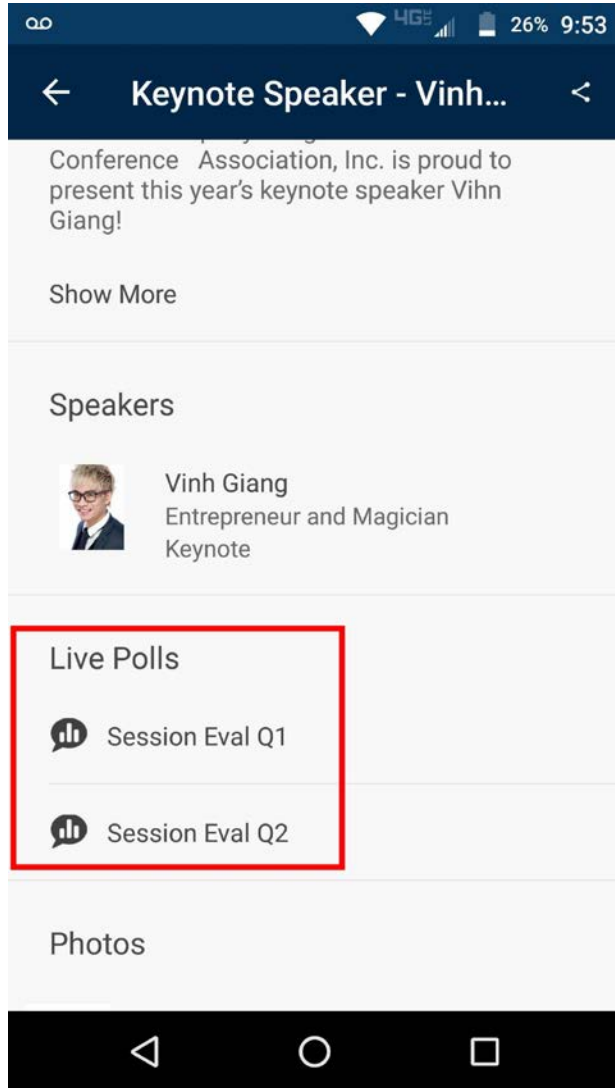
The Psychology of Remote Selling



Summary: Challenges & Advantages



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