ILTCI BREAKOUT ROOM HANDOUT “ANSWERS”

FAMILY CONVERSATION

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LET’S PLAY JEOPARDY!

Or

*How having a family conversation about Long-Term Care will make you a better advisor or agent and provide you with critical tools for crisis planning.*

Here are the FIVE ANSWERS, what are the questions?

1. “The guy we went to when you kids were little in case anything happened to us!”

“We have them in the safe-deposit box at the bank.”

“I don’t know.”

1. “You’re Uncle Harry said it costs $1500 a month.”

“Our neighbors moved to Arbor Acres and they seem fine.”

“All I know is that my friend is now in the county home with no money. How does that happen when they worked hard all their lives?”

1. “Medicare Pays for that!”

“We have some kind of cockamamie insurance.”

“I don’t want to talk about it.”

1. “Mom, my wife is not going to do that. She has a job and we have four kids.”

“Dad, Mom is 79 years old, she was a nurse 50 years ago. I don’t think that’s a good idea.”

“Guys, I love 250 miles away from you, how is that going to work?”

1. “We have H & R Block and your Dad watches our bank accounts.”

“We had a guy but he retired, so I just read the statements.”

“All our money is in the bank, you don’t have to worry about that.”